



# Team Members

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## PRESIDENTS FORUM

- Pete Tonelli
- James Trowhill
- Phil Chipman
- Bill James
- George  
Providakes
- Sean Mullen
- Jerry Koehr
- Eileen Geier
- John Caniff
- Nino Amoroso
- Jeff Suddy



# ***Revolutionize Acquisition Strategy for IT***

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- **Tactics**

- Maximize outsourcing
- Force total cost ownership calculations
- create new partnerships
- long-term partners
- Leverage private sector resources
- shift towards fee for service contracts
- Determine core/non-core services

- **Benefits to Government**--Reduce acquisition costs

- continuity, consistency, stability, predictable costs, responsiveness
- reduces manning, training, etc
- allows focus on core mission and customers, higher efficiency, productivity
- leverage industry investments (people, funding, facilities, technology), reduces risk

- **Opportunities for Industry**--R&D\$\$ for industry, allows smaller industry to participate,

- saving B&P costs, long-term revenue, opens new markets and broadens existing revenues

**Vision: Get Government Out of Ownership**



# ***Maximize Effectiveness of the IT Organization***

- **Tactics** — **PRESIDENTS FORUM**
  - Consolidate IT funding under an empowered “Czar”
  - Create and enforce COE like standards for web applications
  - Consortium for interoperability standards
  - Re-examine the required skill set
  - Establish metrics
    - Force TCO calculations--longer term view
- **Benefits to Government**--Reduces costs, buy more of the same for a lower price, commonality cost benefits, sustainment economy, leverage skill set of industry IT world, enables and improves interoperability
- **Opportunities for Industry**--Focus product development and production, reduces variation on product lines, reduces operating cost to industry, get single voice guidance rather than splintered guidance

**Vision: Enables Ease of Technology Insertion**



# ***Risk Acceptance***

- **Tactics**

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- Clearinghouse for User Needs
  - Rapid Prototyping--enforce spiral development
  - Beta Testing-Adopt an EAF
  - Multiple approaches--more than one approach, accept failures
  - Expectation Management--handle congress, users, etc.
  - Leave IP with Industry
- **Benefits to Government**--reduces cycle time, allows for continued feedback with usage, allows for creativity without consequences, mitigates long term risk, allows for rapid technology insertion cycle time, innovation
- **Opportunities for Industry**--increases opportunities for smaller technology and research firms as well as larger firms, encourages risk taking by industry without consequences, attracts entrepreneurial skills

**Vision:Accept Short Term Risk to Minimize  
Long Term Risk**



# ***Create Enterprise-wide Architecture***

- **Tactics** — **PRESIDENTS FORUM**
  - Construct e-AEF Architecture--Ops (EBO), system, and technical (JTA)
  - Net-centric focus-- “everything on the net”
  - Employ web standards
  - Tie to GIG, JBI, etc.
  - Use as model for Air Force
  - Accept there will be separate nets
- **Benefits**--builds interoperability, facilitates communication and collaboration, breaks down stovepipes, cost savings, publish-subscribe, allows for “prototype” to extend over entire AF, risks are managed on a smaller scale and the benefit is applied to entire AF
- **Opportunities**--Promotes collaboration with industry, eliminates barriers to entry

**Vision: Follow the Internet Growth Paradigm**



# Summary

PRESIDENTS FORUM

- Strategies--Provide Motivation/Incentives
- Tactics
- Benefits
- Opportunities

**Vision: Transform USAF IT to  
Support the AEF**



# Summary

**PRESIDENTS FORUM**

- Strategies--Create Urgency
- Tactics
- Benefits
- Opportunities

**Vision: Transform USAF IT to  
Support the AEF**